



3rd BIENNIAL IIMS UAE BRANCH CONFERENCE 2013

MARINE, OFFSHORE INSURANCE AND CLAIMS

AT DUBAI MARINE BEACH RESORT AND SPA, DUBAI, U.A.E

Pre Conference Registration & Welcome Cocktails at 1900 hours on 26th November 2013 at Dubai Marine Beach Resort & Spa

Day 1: 27 November 2013 Wednesday

0815 Registration Networking for Day 1

0900 Welcome Note
Capt. Satish Anand, President, IIMS

Session 1 Open Session "VIP INVITES" Extended

Chaired by Capt. Zarir Irani, Regional Director, IIMS, Middle East

0910 *Key Note Speaker:* **Dr. Anil Sharma**, Founder, President & CEO, **Global Marketing Systems**
Topic: **Influence of Ship Recycling to overall Maritime Industry**

- The Scrapping boom and other industry facts
- Underwriting scrap voyages
- Marine Warranty Surveys for Scrap vessels
- The Hong Kong Convention on Safe and Responsible Ship Recycling
- Evolving role of the Cash Buyer
- Importance of ship recycling to the maritime industry

0940 Panelist's Discussion: **Why does the Marine industry need the IIMS**
Mr. John Lawrence, Chief Executive Officer, IIMS
Mr. Milind Tambe, Regional Director (India), IIMS
Mr. Peter Lambert, Regional Director (Australia), IIMS
Capt. Irawan Alvi, Regional Director (SE-ASIA), IIMS
Capt. Zarir Irani, Regional Director (Middle East), IIMS
Capt. Khan, Regional Director (Pakistan), IIMS

1040 – 1110 Networking Break

Session 2 Focus on P&I / H & M / FD & D Claims

Chaired by **Capt. Peter Valles**, General Manager
Surveyors & Loss Adjusters Division / P & I Correspondent Division,
Inchcape Shipping Services

1110 *Speaker:* **Mr. Simon Stonehouse**, Class underwriter for Hull & War at Lloyd's, **Brit Global Specialty**
Topic: **Focus the London Insurance Market and the impact to the potential changes in Insurance Law**

- The influence of the London hull insurance market
- Background to the law commission
- The proposed law commission reforms
- Focus on utmost good faith, representations and warranties
- The effect of the reforms on the hull policy and the implications to the surveying industry.

1140 *Speaker:* **Mr. Carl Durow**, Loss Prevention Manager, **The London P & I Club**
Topic: **Ship inspection trends and Maritime claims**



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- Brief introduction to the Club Ship Inspection Programme
- General trends in inspection findings
- Navigation and Safety Management findings
- Claims case studies

1210 *Speaker: Capt. S.R. Patnaik*, Director & CEO, **International Shipping and Logistics FZE**, Dubai
Topic: Insurance & Claims in dry cargo chartering

- Need for insurance
- Type of insurance cover
- Various types of claims
- 2 case studies

1240 – 1345 **Lunch & Networking**

Session 3 “The Surveyor” and his Role Play – Ethics, a paramount aspect

Chaired by **Capt. Vivek Bali**, Managing Partner, **Mubarak Group, Dubai**

1345 *Speaker: Capt. Harry Subramaniam*, F.R.Met.S., M.R.I.N., F.N.I., F.C.M.M.I., M.I.Mar.Tech,
M.I.Met.S., Extra Master (UK)

Topic: Ethics necessary for a surveyor

- The meaning of ethics
- Professional ethics
- Ethical standards common for all professionals
- Ethics for a Marine Surveyor
- Ethical problems faced by a Marine Surveyor
- Some case studies involving ethics

1415 *Speaker: Mr. Paul Miles*, Director of LOC Group, Regional Director of **LOC Middle East based in Dubai**
Topic: The role of the Marine Warranty Surveyor (MWS)

- Insurance requirements
- Scope of MWS
- MWS activities
- Case Studies

1445 **Vote of Thanks – Capt. Zarir Irani**, Regional Director, **IIMS, Middle East**

1500 End of Day 1 of Conference



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Day 2: 28 November 2013 Thursday

0830 **Networking & Registration for Day 2**

Session 4 Out of the box aspect of Claims, Insurance and conduct of a surveyor under extra ordinary circumstances

Chaired by **Mr. Nigel Moniz**
Divisional Director, **DGS Marine Management Services Ltd**

0900 *Key Note Speaker* – **Capt. John Noble- Constellation Marine Services LLC**
Topic: How best can the local surveyor liaise with the incomer from abroad?

- Who is the incomer?
- Occasions when the incomer is likely to attend such as major incidents chemical incidents and high profile occurrences
- Why send an outside?
- P & I perspective
- H & M perspective
- Mutual respect and trust
- Ability to learn from each other
- Opportunity to demonstrate capability
- The destructive role of the “green eyed monster”! Resentment
- Lines of communication

0930 *Speaker:* Mr. Omar Omar, Partner (Transport), **Al Tamimi & Co. Legal Consultants**
Topic: Maritime Claims – What you cannot find in a text book

- What to do to avoid claim!
- What do you need to know when facing a claim
- How to release a vessel
- Types of claims
- Important notes on survey reports

1000 *Speaker:* **Dr. Shahab Mokhtari**, Founder & Managing Director, **Pacific Intermediaries and Consultants**

- Topic: Management of P & I Claims and the role of brokers*
- Introduction, various types and frequency of P & I claims and disputes
 - Club’s role in handling claims
 - Conventional approach – To leave claims to the club to handle
 - Costs implications
 - Second opinion
 - Broker’s involvement in management of claims

1030 – 1100 **Networking Break**



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Session 5 Case Study and Vettings

Chaired by **Mr. Vivek Seth**
Managing Director, ME & IS – **Smit Lamnalco**

1100 *Speaker: Capt. Andreas K. Efthimiades*, Director of Claims & Consultant, **DGS Marine (Cyprus Management) Ltd.**

Topic: 3rd Party Claims – A Claims Director's perspective

- Case Study on Claims Handling “ASPRAT” - Incident on chemical tanker leading to the death of two crew members
- Case Study on Tug and Tow “VISUAL” - Endangering the integrity of the oil field's installations and personnel.

1130 *Speaker: Capt. Gamal Fekry*, Managing Director, **Red Sea Marine Management**

Topic: Vetting & Marine Assurance Why! & How!

- Introduction
- Identifying and controlling Marine Risk
- Why we need Vetting and Port Clearance?
- EMSA's NIR: Ship Risk Profile!
- The Legacy challenge versus IT Solution

1215 - 1315 **Lunch & Networking**

Session 6 Salvage & Expert Witness

Chaired by **Capt. Christopher Spencer**, **C.F. Spencer & Co. Ltd**
Role played as Arbitrator

1315 **Expert Witness** (Role Played By):
Mr. Sanjay Bhasin, Director, **C Waves Limited**
Attorney Cross Questioning (Role played by)
Mr. Simon Cartwright, Partner, **Holman Fenwick Willan Middle East LLP**

1415 1500 **Vote of Thanks – Capt. Zarir Irani**, **Regional Director, IIMS, Middle East**
(Introducing “Chairman Elect” for Branch Committee Elections and AGM during January 2014)



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REGISTRATION FORM

CONFERENCE 2013

	Day One	Day Two
IIMS Members & Students	<input type="checkbox"/> \$ 200.00	<input type="checkbox"/> \$ 150.00
Associates RINA, IMARST, MNI, MICS, NAMS, SAMS, DSAA	<input type="checkbox"/> \$ 250.00	<input type="checkbox"/> \$ 200.00
Non-Members	<input type="checkbox"/> \$ 300.00	<input type="checkbox"/> \$ 250.00

SPECIAL DISCOUNTS

	Both Days Conference	Only evening Cocktails on 26 th November for Guests & Partner
IIMS Members & Students	<input type="checkbox"/> \$ 260.00	<input type="checkbox"/> \$ 75.00
Associates RINA, IMARST, MNI, MICS, NAMS, SAMS, DSAA	<input type="checkbox"/> \$ 330.00	<input type="checkbox"/> \$ 75.00
Non-Members	<input type="checkbox"/> \$ 400.00	<input type="checkbox"/> \$ 75.00

PAYMENT

All payments to be made in favour of "IIMS FZ LLE". Payment transfers to be made for the actual charges. A copy of the remittance to be sent to events@iimsmideast.com with the name of the delegate.



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DELEGATE 1

Title:

Forename:

Surname:

Address:

Telephone:

Fax:

Email:

Membership No.

Attending: Day 1 Day 2 Evening Cocktails

DELEGATE 2

Title:

Forename:

Surname:

Address:

Telephone:

Fax:

Email:

Membership No.

Attending: Day 1 Day 2 Both days (including conference cocktails)